CONTRACTORS QUESTIONNAIRE – VELA INSURANCE SERVICES

ALL QUESTIONS MUST BE ANSWERED (Attach additional paper if necessary)

| ı. | . Applicant: | | | | | | | _ | |
|----|--|--|----------------------|----------------------|--------------|-------------|------------|------------|----------|
| | A. Years in business under current name: | | | | | | | | |
| | B. | B. Describe your Operations: | | | | | | | |
| | C. | Do you have any of If yes, please expla | | | | | | Yes | No 🗌 |
| 2. | Co | ntractor's license nu | | | | | | | |
| | | New York State A | | | | | | | |
| 3. | Lis | List all other business names & licenses active or inactive applicant has used in the past 10 years: | | | | | | | |
| | A. | What were the ope | rations? | | | | | | <u> </u> |
| 4. | Does applicant currently own/operate any other business? | | | | | | Yes 🗌 | No[] | |
| | If yo | If yes, need name and percentage of ownership: | | | | | | | |
| 5. | Per | rcentage of current o | perations: Gener | al Contractor | % Subc | ontractor | % Co | nstr. Mgr: | % |
| 6. | Do | Do you use Subcontractors? Yes No If yes, please complete the following: | | | | | | | |
| | A. Percentage of subcontracted work: | | | | | | | % | |
| | B. | Annual subcontracti | ing cost (includir | ng all of subs' | labor and ma | terials: \$ | | | |
| 7. | Do | you collect certificat | es from all subco | ontractors? | | | | Yes∐ | No□ |
| | A. | What limit is require | ed from these sul | beontractors? | \$ | | | | |
| 8. | Est | timates for next 12 m | nonths: | | | | | | |
| | Pay | yroll \$ | Sub-Contrac | t Cost \$ | | Gross Re | ceipts: \$ | | |
| | 4 Y | ears Prior History it | f Applicable: | | | Gross Re | ceipts: \$ | | |
| | | | | 2 nd Year | | | ceipts: \$ | | |
| | | | | 3rd Year | ı | Gross Re | ceipts: \$ | | |
| ۸ | T_ | | a£ a a matum ati a m | 4 th Year | | | ceipts: \$ | 30/) | |
| 9. | | licate the percentage | | - | • • • | | | 170) | |
| | | ESIDENTIAL | <u>%</u> | | COMMERCI | | <u>%</u> | | |
| | | w Construction _ | % % | | ew Construct | _ | % % | | |
| | KC. | modeling/Repair _ | 70 | K | emodeling/Re | apair _ | 70 | | |
| | | Other | | | % | | | | |

10. Using percentage of payroll (under Direct) and percentage of contract costs (under Subbed), indicate the anticipated percentage of construction work you will perform over the next 12 months:

| Type of Work | % | % | Type of Work | % | % | Type of Work | % | % |
|-----------------|--------|--------|--------------|--------|--------|----------------------|--------|--------|
| | Direct | Subbed | | Direct | Subbed | · · · | Direct | Subbed |
| Airport Runways | | | Excavation | · | | Roofing | | |
| Blasting | | | HVAC | | | Seismic/Retrofitting | | |
| Bridge Building | | | Grading | | | Sewer | | |
| Carpentry | | | Insulation | | | Steel/Structural | | |
| Concrete | | | Maintenance | | | Steel/Ornamental | | |
| Demolition | | | Masonry | | | Street/Road | | |
| Drilling | | | Mechanical | | | Supervisory Only | | • |
| Drywall | | | Painting | | | Traffic Signals | | |
| Earthquake | | | Plastering | | | Water/Gas Mains | | |
| Electrical | | | Plumbing | | | Other: | | · |

| 11. Describe your four largest projects over the past live | years, including values: | | | | |
|---|--|--|--|--|--|
| List current projects currently underway or planned for the next year, including values: | | | | | |
| 13. How many new homes will you build from the groun | d up in the next year? | | | | |
| 14. Have you ever built a home from the ground up? A. How long ago? B. | Yes No | | | | |
| 15. How many additional insured endorsements do you a | nticipate needing in the next year? | | | | |
| 16. How many Waivers of Subrogation do you anticipate | needing in the next year? | | | | |
| 17. Have you allowed or will you allow your license to be by any other contractor for a project on which you ha A. Has any other licensing authority taken any action | ve worked? Yes No | | | | |
| 18. Have you built or will you build on hillsides, terraces, Subsidence areas? If yes, please explain: | Yes□ No□ | | | | |
| 19. Do you use scaffolding? If yes, please explain: | Yes No | | | | |
| 20. Have you been involved or will you be involved with operations or any other hazardous work activity? If yes, please explain: | Yes No | | | | |

| 21. | Do you perform synthetic stucco work (EII | FS)? | Yes□ | No□ | |
|-----|---|--|---------------------------------|----------------------|--|
| 22. | Do any of your subcontractors perform EIF | 'S work? | Yes 🗌 | No | |
| 23. | 3. Have you built/demolished or will you build/demolish buildings or other structures in excess of four (4) stories? If yes, please explain: | | | | |
| 24. | Do you perform work above two stories in If yes, what percentage?% Please describe: | Maximum Height? | Yes | No | |
| 25. | Do you perform any work at Airports? If yes, please explain: | | Yes | No | |
| 26. | Do you own, rent or subcontract any cranes If yes, please explain: | Yes | No | | |
| | 7. Have you been involved or will you or your subcontractors be involved in any removal of asbestos, PCB's or other hazardous materials? | | | | |
| | Removal or work on fuel tanks or pipelines If you are a roofing contractor, subcontract | | Yes⊡ u use: | No | |
| | 3 | Hot Tar% Torch Down Modified Bitumen (HOT) Modified Bitumen (COLD) Hot Air Welding% Other: | Yes Yes Yes Yes Yes | No No No No No No No | |
| 30. | Do you perform any Mold Remediation We | | Yes 🗀 | No□ | |
| | Do any of your subcontractors perform Mo A. If yes, is coverage in place? B. Name of Carrier? | | Yes□ Yes□ | No□ No□ | |
| 32. | Have you performed or will you or your su any work below grade: Maximum Depth: Feet % of o | _ | Yes . | No□ | |
| 33. | Any shoring, underpinning, cofferdam or c If yes, please explain: | aisson work? | Yes 🗌 | No□ | |
| 34. | Have you worked or will you or your employ. S. Longshoremen's and Harbor Workers | | Yes□ | No | |
| 35. | Do you have a formal safety program in pl | Yes□ | No | | |

| 36. | A. If yes, is the work new construction? | Yes |
|-------------|---|--|
| 37. | A. If yes, is the work new construction? How many units in the ENTIRE Project? | Yes No Yes No Yes No Yes No |
| 38. | Will any work involve the construction of or involvement with new Duplexes, Triplexes, Fourplexes or Patio Homes? | Yes No |
| 3 9. | Have you ever worked in new Duplexes, Triplexes, Fourplexes or Patio Homes? If yes, how long ago? | Yes No |
| 4 0. | . Will you be working in any new Tracts? (If yes, maximum number of homes in ENTIRE Tract | Yes No |
| 41. | Have you ever worked in new Condominiums/Townhouses? If yes, how long ago? | Yes□ No□ |
| 42. | . Have you ever worked in new Apartments? If yes, how long ago? How many units in the ENTIRE building. | Yes No |
| 43. | Have you ever worked in new Tract Developments? If yes, how long ago? How many units in the ENTIRE development? | Yes No |
| 44. | Any current Wrap-Up/OCIP Projects? A. Name of Carrier? | Yes□ No□ |
| 45. | . Have you ever worked in new Assisted Living Facilities? If yes, how long ago? How many units in the ENTIRE building | Yes |
| 46. | . Have you or will you ever convert Apartments to Condominiums? | Yes□ No□ |
| 47. | Any unusual exposures/operations not otherwise covered by this questionnaire? If yes, please explain: | Yes No |
| 48. | . Have there been any losses, claims or suits against you in the past five years? | Yes No |
| | b. Do any of the entities named in the application have knowledge of any pre-exist act, omission, event, condition or damages to any person or property that may potentially give rise to any future claim or legal action against them? c. Have you been accused of faulty construction in the past 5 years? d. Have you been accused of breaching a contract in the past 5 years? | Yes No |
| | o. Man e you over mos any mornaine ment in the past o years. | - |

DEFINITIONS:

EIFS -Exterior Insulation Finishing Systems – multi layered exterior wall systems (which resemble stucco in appearance) that are used on both commercial buildings and residential homes.

GENERAL CONTRACTOR – A contractor who subcontracts work to others in excess of 50% of total receipts, exercises primary control of the job site, and is named in the construction documents as the general contractor of record.

RESIDENTIAL CONTRACTOR – Single or multi unit-family housing, including apartments, condominiums and townhouses, planned unit developments and tract housing or similar planned communities.

SUBSIDENCE – Any movement of the land or earth including landslides, mudflow, earth sinking, rising and shifting, collapse or movement of fill, earth settling, slipping, falling away, caving in, eroding or tilting and earthquake.

TORCH APPLIED ROOFING (MODIFIED BITUMEN) – This process which is also called torch welding, involves a modified bitumen installed on a roofing deck by means of a torch. A membrane is laid on the roof, heated by a torch and allowed to cool so that the material solidifies in place. The asphalt component in the membrane serves as an adhesive between the surface material and roof substrate.

HOT AIR WELDING – Hot Air Welding is a system utilizing a heating source (either electric or propane flame) attached to a hose, which blows hot air onto the membrane.

TRACT HOUSING – Developments where the houses are similar in price, physical characteristics, lot size and square footage; numerous houses of similar or complementary design constructed on a given expense of land, by a single builder.

WRAP-UP (OCIP) – A policy providing coverage(s) for all interests in a major construction project. Also know as an OCIP (Owner Controlled Insurance Program) or a CCIP (Contractor Controlled Insurance Program).

WARRANTY: The purpose of the Supplemental Questionnaire is to assist in the underwriting process. Information contained herein is specifically relied upon in determination of insurability. The undersigned, therefore warrants that the information contained herein (consisting of five pages) is true and accurate to the best of his knowledge, information and belief. The Supplemental Questionnaire, and the application to which it is appended, shall be the basis of any insurance policy that may be issued and will be part of such policy.

| Signature of Applicant:* | |
|--------------------------|-------|
| _ | |
| Name & Title: | Date: |
| | |

^{*}Must be owner, executive officer or partner of the company